

ORACLE[®]

UNIVERSITY

ORACLE[®] WORKFORCE
DEVELOPMENT PROGRAM

Workforce Development Program

Objectives:

- Enable participating educational institutions to deliver Oracle training to students in their campus (WDP is not intended for Enterprise/End user training).
- Extend Opportunities to impart Oracle certified training at an affordable cost.
- **Giving Skills to Today's Students for Tomorrow**
With the Workforce Development Programs, Oracle University provides education and certification programs that give students relevant job skills in an increasingly competitive work environment. These programs address the growing shortage of skilled employees in the global technology industry by enabling education programs to offer Oracle training.
- **Get Certified, Too !**
While all Oracle training is valuable and provides skills to help students transition to successful careers, taking the additional step of Oracle certification is even better. Students who are becoming IT professionals can gain valuable job security by earning an Oracle certification to learn more about Oracle IT Certification.
http://education.oracle.com/pls/web_prod-plq-dad/db_pages.getpage?page_id=39

Partnership pre-requisites:

- Deploy faculty who are Oracle certified for teaching (most preferred)
- Minimum number of students enrolled commitment annually from the institution as mutually agreed upon.
- Meet the required hardware & operating system requirements and delivery methodology.
- Submit relevant reports.
- Complete application and sign agreement.

Partner Benefits:

- License agreement that allows institution to deliver Oracle training to students for a period of 1 year from date of signing the WDP agreement.
- Faculty training at 50% of country course title list price
- 25% discount on Oracle certification exams for students completing Oracle training
- Student e-Self Learning Content.

WDP – Benefits to the Students

- Access to Oracle curriculum
- e-Courseware from Oracle
- Hands on experience on Oracle Software
- Oracle Certification e-vouchers for students appearing for certification exam at 25% discount on country list price
- Participation certificate from Oracle on completion of each module.

WDP – Benefits to the College

- Oracle WDP Membership
- A part of the Global Oracle University website
- Oracle WDP Training provider
- Usage of the Oracle software for training
- Special OCP examination fees for Instructors
- A new line of business
- High return on investment
- Breakeven point – low
- Association with one of the largest Global Brand
- Positioning of the college – Global
- Word of Mouth among students improves

- **Oracle will provide:**
 - 1) Membership for one year
 - 2) Software for training
 - 3) e-Student Kit
 - 4) Participation Certificate

Deliverables:

- WDP membership with 100 user Oracle License Software.
- Course offerings Instructor Guide and Lab Scripts
- WDP Logo usage rights on college website and inclusion of college name on Oracle India website (attached WDP logo).



- **100 nos** of Oracle Database e-Kits (any combinations)
- **100 nos** of Java curriculum e-kits (any combinations)
- Procurement of additional Oracle database and Java e-Kits would be at per kit price of INR 1,840/- plus 12.36% tax.

Note:

- No other payments during the membership period
- All payment to be made in advance.
- WDP membership fee ensures availability of software for the agreed modules and agreed locations for the purpose of training. Upgrade versions are made available as and when released during the validity of the relationship.
- Self Study Titles for any upgraded version will be charged as per rates applicable at that point of time, and is not covered under membership fee.
- Any addition of modules and locations will be extra as applicable at the point of sign up.
- WDP training can be only conducted in the location authorized by Oracle (as agreed upon) and extended to the current registered students of the same location.

Note on eSSC for trainers

Oracle University Self Study Learning content: a full Oracle training curriculum for self-paced study, anytime, anywhere. Self Study training from Oracle University is a proven way to train effectively and uses the latest multimedia technology, graphics, screen shots and real time exercises. It allows the learner to train when and where he/she prefers: at your desk, at home, even on an airplane.

Key elements of Oracle's e- Self-Study training content include:

- Learning Flexibility - focus on the topics that are important to you
- Simulations - Hands-on simulations and practices
- Multimedia Technology - Proven learning techniques, including visual and audio components, increase retention of course material

Oracle University offers a broad collection and above offer is a standard package of standard package for specific curriculum which can be downloaded electronically by the Institute

Oracle India Private Limited DLF Building No.8, Tower C, Ground Floor & 7th Floor, DLF Cyber Citi, Phase II Gurgaon 122002,	Original – consignee/purchaser copy LST : GRE/HGST/1822121 Dt. 13/11/2001 CST : GRE/CST/1822121 Dt. 13/11/2001 TIN No : 06051822121 Service Tax No : AAACO0158LST002 PAN No : AAACO0158L CIN No : U74899DL1993PTC051764 Edu Cust Adv Inv Service Tax Category - Commercial Training or Coaching services
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INVOICE

Bill To	Nishitha Degree And PG College	Invoice Number				
	Nishitha college of engineering and technology: On Srisaillam Highway, near international airport, lemoor, greater Hyderabad,		211521			
	kandukur, TELANGANA 501359	Invoice date	31-Dec-2014			
		Page	1 of 2			
LST No.		Purchase Order Number				
CST No.		Oracle/PO/201				
Ship To:	Nishitha Degree And PG College	Sales Order / Contract Number				
	Nishitha college of engineering and technology: On Srisaillam Highway, near international airport, lemoor, greater Hyderabad,		184469			
	kandukur, TELANGANA 501359	Customer Number				
LST No.			13119958			
CST No.		Due Date	31-Dec-2014			
Payment Terms Immediate		Our Reference				
END USER Nishitha Degree And PG College						
Special Instructions:						
SALESPERSON	Tiwari, Mr Prakash	Customer Contact	C Vinaya Kumar			
Item No	Description	Qty/ No. of Users	Unit Price	Total Price	Tax Rate%**	Tax Amt
1	WDP Certification 3 Months Exam Voucher - India and China Only	109	6,576.75	716,865.75	12.36	88,604.61

	SHIPPING	VAT/CST		SUBTOTAL	716,865.75
		Surcharge - HVAT		TAX	88,604.61
	0.00	SERVICE TAX	86,023.89	TOTAL	805,470.36
		Education Cess	1,720.48		
		Secondary & Higher Education Cess	860.24		

Amount in Words Indian Rupee

Eight Lac Five Thousand Four Hundred Seventy And Paise Thirty-Six Only

1. Please reference Invoice No. on all remittances and include details about deductions (TDS)

** Tax Rate % includes VAT/CST, Surcharge - HVAT, Service Tax & Education Cess

REMIT TO: Attn to: India Credit & Collections
 ORACLE INDIA PVT LTD, LEVEL 5&6,
 Commerce @ Mantri, N.S.Palya, Bannerghatta Rd,
 (next to Shoppers Stop) Bangalore-560 076, KARNATAKA.
 INVOICE ENQUIRIES CALL : 91-80-41087000;
 Ext: 87241/87875 ; Fax: 91-80-41089901;
 email: collections-apac_in@oracle.com
 website: www.oracle.com

For Oracle India Pvt Ltd

This is an electronically generated invoice

Oracle India Private Limited
DLF Building No.8, Tower C,
Ground Floor & 7th Floor,
DLF Cyber Citi, Phase II
Gurgaon 122002,

Original – consignee/purchaser copy

LST : GRE/HGST/1822121 Dt. 13/11/2001
CST : GRE/CST/1822121 Dt. 13/11/2001
TIN No : 06051822121
Service Tax No : AAACO0158LST002
PAN No : AAACO0158L
CIN No : U74899DL1993PTC051764

Edu Cust Adv Inv
Service Tax Category - Commercial Training or Coaching
services

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CST No.		Customer Number	13119958	
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LST No.				
CST No.				
Payment Terms Immediate				
END USER Nishitha Degree And PG College				
Special Instructions:				
SALESPERSON	Tiwari, Mr Prakash	Customer Contact	C Vinaya Kumar	

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REMIT TO: Attn to: India Credit & Collections
ORACLE INDIA PVT LTD, LEVEL 5&6,
Commerce @ Mantri, N.S.Palya, Bannerghatta Rd,
(next to Shoppers Stop) Bangalore-560 076, KARNATAKA.
INVOICE ENQUIRIES CALL : 91-80-41087000;
Ext: 87241/87875 ; Fax: 91-80-41089901;
email: collections-apac_in@oracle.com
website: www.oracle.com

For Oracle India Pvt Ltd

This is an electronically generated invoice


Shanthkumar Dowlatrao
Senior Manager-Collections

NISHITHA DEGREE COLLEGE

(Affiliated to Osmania University)

H.No. 5-8-797/2, Near S.P. Office, Nizamabad-503 003 (A.P.) * Ph. : 08462-225799, 229711

Website : www.nishitha.org

(College Code No. 230)

E-mail : log2nishitha@rediffmail.com

Date :

Oracle India Private Limited DLF Building No. 8, Tower "C", Ground & 7th. Floor, DLF Cyber City, DLF Phase - II, Gurgaon - 122 002, Haryana Attn : prakash.x.tiwari@oracle.com		Purchase Order P.O. Number : Oracle/PO/201 Date : Contact Person : C VINAYA KUMAR Contact Number : 9848071599 Email ID : cvinyakumar@gmail.com		
Billing & Shipping Information : Nishitha College of Engineering and Technology, On Srisailam Higway, Near International Airport, Lemoor, Greater Hyderabad, Kandukur, Telangana 501359 We are pleased to place an Order for the following :				
Sr. No.	Description	No. of Vouchers	List Price (Rs.)	Total Amount (Rs.)
1	Oracle Certification Exam Voucher- 150\$	109	8,769.0	9,55,821.00
Total				9,55,821.00
25% discount under WDP				2,38,955.25
Sub Total : Price after WDP Discount				7,16,865.75
Service Tax @ 12.36%				88,604.61
Net Order Value in INR				8,05,470.36
Amount in words in Indian Rupees : PAYMENT TERMS : 100% advanced payment along with purchase order. We are enclosing herewith DD/CHQ No. _____ drawn on _____ for Rs. _____ against the above Order. Thanking You, Yours faithfully, AUTHORISED SIGNATORY 